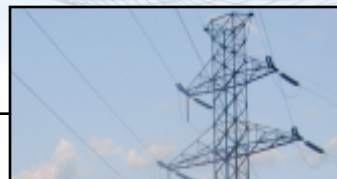


“Energineering” savings for a cleaner future

Power Purchasing

We manage customer utility costs through optimal energy purchasing in competitive, deregulated markets. Our unique electric power-buying consortium consists of approximately 1 billion kWh/year of purchasing clout for over 470 industrial, commercial, and institutional members, of all sizes.



Utility Bill Audits

We review customer bills for accuracy, evaluate alternative utility rate structures, and interface with utilities to resolve billing errors and pursue credits and refunds on behalf of clients.



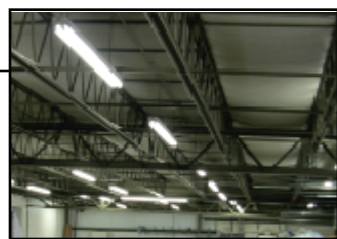
Facility Audits

We perform comprehensive energy studies to identify energy savings opportunities within industrial, commercial, and institutional facilities. Our experienced study team includes Professional Engineers (PE), Certified Energy Managers (CEM) and other credentialed professionals



Lighting Studies & Retrofit Solutions

We analyze lighting systems and make recommendations for energy-efficiency and cost-saving alternatives. We provide turnkey lighting retrofit installations at reasonable cost and fast pay-back. Positive cash-flow options are also available to eliminate capital cost constraints.



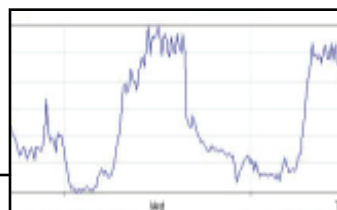
Utility Consulting

We offer several decades of utility-related experience and industry knowledge of end-user utility issues, such as negotiating favorable utility contracts for dual-line supply, identifying and implementing cost-saving rate structures, and resolving electric utility issues related to facility expansions.



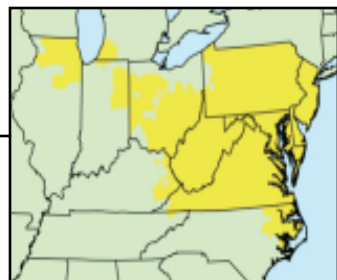
Sales Tax Audits

We use the extensive background and exceptional energy knowledge of our study team to perform in-depth sales tax studies, determine proper tax exemptions, prepare defensible documentation, and obtain refunds for clients.



Real-Time Metering

We provide wired and wireless real-time metering and submetering solutions, useful for applications such as tenant billing, demand monitoring, cost allocation, power purchasing and participation in demand response programs.



Demand Response

We help clients receive substantial payments through participation in the PJM interconnection's demand-side response programs. Customers with advanced metering and the operational ability to reduce electric demand can use us to optimize benefits through these programs.

Want to know more? Email: info@richardsenergy.com